



JOB DESCRIPTION	
COMPANY:	A new Private Debit/Credit Investment Company registered in Mauritius
JOB TITLE:	Chief Investment Officer (CIO)
REPORTS TO:	Managing Director/ Chief Executive Officer
LOCATION:	Worldwide (REMOTE) If not already based in Nigeria, travel will be REQUIRED to Nigeria and/or Africa every 6 weeks.
POSITION TYPE:	Full-Time
KEY RESPONSIBILITIES	
<p>1. Investment Strategy Development:</p> <ul style="list-style-type: none">• Develop and refine the fund's investment strategy to capitalize on market opportunities in the African private debt landscape.• Set clear investment criteria and ensure alignment with the fund's objectives.• Develops and deploys investment strategies in line with business requirements to ensure optimal returns. <p>2. Deal Origination, Due Diligence & Financial Analysis:</p> <ul style="list-style-type: none">• Ensures effective identification of potential investment opportunities through market intelligence and networks.• Conduct thorough due diligence on potential investments, including financial, legal, operational, and market analysis.• Develop and maintain robust financial models to assess investment viability and forecast returns. <p>3. Investment Proposal Preparation:</p> <ul style="list-style-type: none">• Prepare comprehensive investment proposals for presentation to the Investment Committee.• Clearly articulate investment rationales, potential risks, and mitigation strategies. <p>4. Portfolio Management:</p> <ul style="list-style-type: none">• Manages and ensures maximum conversion of pipeline deals into investments.• Oversee the management and performance monitoring of the investment portfolio, ensuring alignment with strategic goals.• Manages and ensures seamless implementation of post-investment value creation and exit strategies.• Implement performance metrics and conduct regular reviews to optimize portfolio performance.	

**5. Risk Management:**

- Identify, assess, and mitigate investment risks throughout the investment lifecycle.
- Develop risk management frameworks and policies to safeguard the fund's investments.

6. Stakeholder Engagement:

- Build and nurture relationships with potential investees, financial institutions, and other stakeholders.
- Represent the fund in industry forums, conferences, networking events, strategic meetings and public forums, and assists the CEO to effectively position the Fund and Fund Manager as preferred partners for infrastructure investment in Africa.
- Ensures ongoing marketing for business initiation purposes in identified markets, both locally and internationally.
- Investor Relations: Communicate the Fund's strategy, portfolio performance, and risk management approach to investors and other stakeholders, maintaining their confidence and support.

7. Market Intelligence & Reporting:

- Monitor market trends, regulatory changes, and economic factors impacting private debt investments in Africa.
- Provide regular updates and strategic insights to the Board and Investment committee on the Fund's performance, strategy and key initiatives, ensuring that the Board is well-informed to make strategic decisions.

8. Leadership & Team Management:

- Lead and mentor the investment team in all aspects of deal origination, evaluation, and execution.
- Foster a culture of collaboration and high performance within the investment team.
- Participate in developing the business strategy and business plan as part of the executive management team of the company.
- Develop and implement relevant policies, processes, and procedures in line with business and legislative requirements.

9. Cost Management:

- Assists with the compilation and management of the Fund Manager budget and the Fund budget.

10. Fund Raising:

- Participates in fund raising initiatives including information creation, presentations, and investor engagement. Actively participates in the marketing of funds during capital raising.



QUALIFICATIONS & EXPERIENCE
<u>Educational Requirements</u> <ul style="list-style-type: none">• Bachelor's degree in Finance, Economics, Business Administration, or a related field; MBA or equivalent advanced degree strongly preferred.• CFA, CAIA, or similar investment-related certification is highly desirable.
<u>Experience Requirements</u> <ul style="list-style-type: none">• Minimum of 15 years of experience in private debt, private equity, corporate and investment banking or investment management, with significant experience in debt investing.• Proven track record of corporate debt investing.• Excellent analytical, decision-making, and leadership skills.
SKILLS & COMPETENCIES
<u>Key Skills and Competencies</u> <ul style="list-style-type: none">• Deep understanding of debt investing and finance.• Deep understanding of the African investment landscape, including local regulations, market dynamics, and economic factors affecting private debt.• Strong financial acumen, including expertise in financial modelling, capital markets, and investment analysis.• Experience in structuring and negotiating complex financial transactions.• Strong operational management skills, with a focus on efficiency, process improvement, and alignment with strategic goals.• Comprehensive understanding of risk management principles, with the ability to identify, assess, and mitigate risks.
COMPENSATION & BENEFITS
<ul style="list-style-type: none">• Competitive salary and performance-based incentives.• Equity participation aligned with the Fund's performance.• Comprehensive benefits package, including health, retirement, and executive perks.

For consideration, please send resume (WORD format) and cover letter to elisa@es-africa.com. Please share within your network.