



## ASSET MANAGEMENT FIRM SEEKS A VP, Sales – Alternative Assets (Private Markets)

11 Dec 2025

Directions: Please send all comments and questions to [info@es-africa.com](mailto:info@es-africa.com). **TELL A FRIEND!**

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Job #	Position	Type of Firm	Job Location	Closing Date
FIN021225	Vice President, Sales - Alternative Assets (Private Markets)	Financial Services	Lagos, Nigeria	30 January 2026

**COMPANY PROFILE:** a SEC registered Fund/Portfolio Manager providing portfolio management and investment advisory services to individual and institutional clients globally offering professional investment management services, and we can provide fund management solutions across asset classes, markets, and currencies

### Job Description

#### Job responsibilities include:

1. To develop and implement strategies for raising capital from DFIs, PFAs, Insurance Companies, Family Offices and other Institutional Investors, both locally and internationally.
2. To build and maintain strong relationships with DFIs, PFAs, Insurance Companies, Family Offices and other institutional investors and key stakeholders.
3. To support the capital raising activities of the firm's Private Debt Fund (the Fund)
4. To identify credible investee companies for deployment of capital raised by the Fund and other products of the Unit.
5. To ensure that the Investment Policies and strategies of the Unit's products are strictly adhered to.
6. To provide feedback to assist in strategic decision-making.
7. To provide support as may be required to ensure the effective management of the Unit's products, in particular, and the firm, in general.
8. To manage the due diligence and credit appraisal processes for potential investee companies.
9. Any other task as may be assigned by the Leadership of the firm.

#### JOB REQUIREMENTS:

- First Degree in a Business/Numerate Field
- Masters' degree or relevant professional qualification will be an added advantage.
- At least 10 years' experience in Sales, Relationship Management and/or, Business Development Roles in a Financial Institution
- Financial analysis, Market research

#### COMPENSATION/PERKS:

N65m gross per annum based on experience.

To Apply: Send CV with Cover Letter to [elisa@es-africa.com](mailto:elisa@es-africa.com). PLEASE SHARE WITH YOUR NETWORK.

